

**NEXT**

21  
years

1988 – 2009

COMMUNICATIONS

The number one provider of mobile business solutions in the South



**[but don't just take our word for it]**

read what our customers say about us 

[www.nextcomms.co.uk](http://www.nextcomms.co.uk)



**Next Communications offers you a one-stop service where you will find everything you need to get communicating with your customers.**

At Next, we have 21 years of experience in helping businesses to get the most out of mobile communications. Our job is to make your business more effective and by working independently with many of the leading brands we are committed to offering you the best mobile voice and data solutions to meet your individual needs.

Value for money has never been more important and here at Next Communications we have products to suit every budget. So whether you are looking for the first time or unhappy with your current supplier let us put the solution at your fingertips.

Thinking outside the box, not just about what's in it, we'll ensure your mobile choice is the right one for you and your budget, fully-installed.

Whether you are talking mobile email, mobile broadband, hands free kits or vehicle tracking, we can offer a comprehensive and tailored solution. From the latest Parrot Bluetooth Car Kits, Trakm8 Swift Vehicle Tracking and cutting-edge Blackberry phones to access to our approved Nokia Service Centre, we'll supply you with all the help you need...

**CONTENTS**

▶ **Mobile business solutions**

▶ **Handset supply and support**

▶ **Mobile broadband /Mobile email**

▶ **Installation services**

▶ **Vehicle tracking**

**[...but don't just take our word for it]**

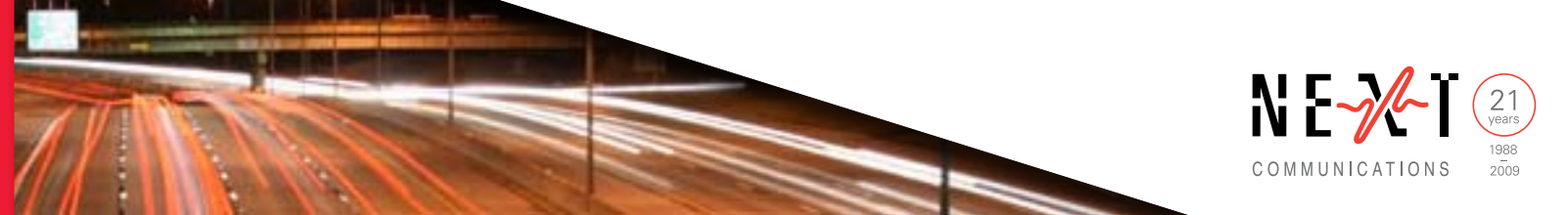


## Mobile business solutions

### Mark says...

"If you buy into our end-to-end mobile business solutions, this leaves you the customer, free to focus on your core business."

*Mark Finlayson, Managing Director*



## [...but don't just take his word for it]

Over the past 25 years R&W Civil Engineering has risen to be one of the biggest independent civil engineering contractor and plant hire businesses in the South of England.

With annual revenue exceeding £8 million and 80 highly skilled staff, good communication is key. Thanks to Next Communications, the company can continue to stay true to its founder's values of reliability, adaptability, trust and integrity. The end to end service Next Communications provides helps ensure R&W keeps this edge.

With Next Communications providing its up-to-date communications network, R&W can ensure its plant and lorries are in the right place at the right time, meeting all-important deadlines and working effectively.

Next Communications' designed the mobile system to meet the company's very individual needs, keeping site staff in contact with one another, with their foremen and with their suppliers.



The outstanding features of all the hands-free systems from THB Bury allow drivers to swap their phones between different vehicles as well as making it easy to use top of the range VoiceTalk DSP. The end-to-end service Next Communications provides meets all the company's mobile communication business needs.

With over 100 handsets, supplied and fitted car kits, email and other Blackberry services and vehicle tracking – Next Communications shows why it continues to be a market leader. Next offers a hassle-free one stop shop leaving R&W Plant to concentrate on what it does best.

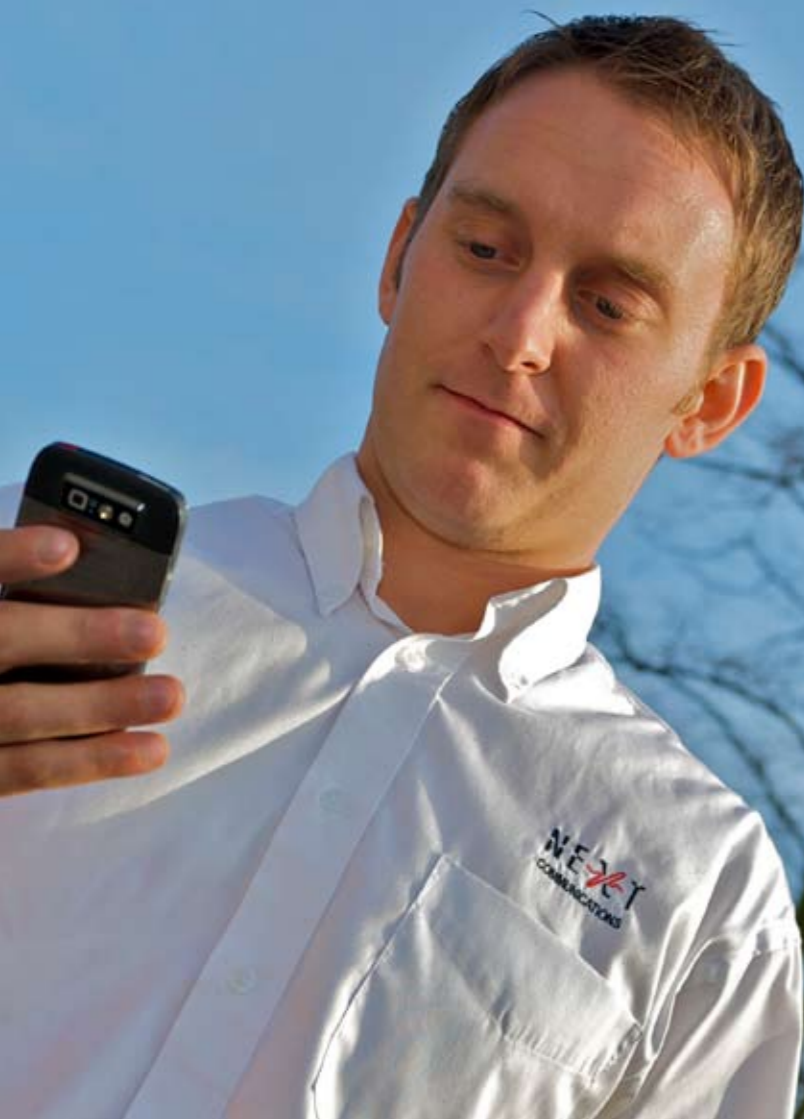
"Next Communications have helped us with the mobile communication aspects of our business – particularly crucial when managing the communication needs behind a scheme like the M27 widening, worth over £3 million and our largest project to date.

"Working with them enables us to maintain our reputation as a contractor committed to delivering results to our customers."

– Jacqui Hammond,  
R&W Civil Engineering  
IT & Communications Manager

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## Handset supply and support

### Craig says...

"My customers really value the excellent mobile phone service I give them. They stay with us for so long because we actively manage their accounts and provide a repair or replace service hard to beat around here."

*Craig Desty, Shop manager*



## [...but don't just take his word for it]

Appleton Signs produces and installs or fits indoor and outdoor signage, vehicle livery, exhibition banners and stands. Based in Hedge End it operates nationally.

Next Communications supplies the company with Nokia handsets and Vodafone tariff management analysis. The 30 or so Nokia handsets used by staff mean the fitters and engineers out on the road can stay up to date with customer needs through regular contact with their head office.

Like many businesses, Appleton Signs wanted a communications deal that proved cost-effective and guaranteed affordable tariffs, a key part of Craig's account management role.

Craig also ensures Appleton Signs are aware of new lines and updates to guarantee the company always has the best communications solutions available for its staff.

In fact, Appleton Signs liked the phones so much they added mobile email and also bought the car kits and had Next Communications install them.

Next Communications is a market leader because it offers companies a reliable, cost effective, actively managed service for a business solution that meets their mobile phone requirements.

In fact it is the support Next Communications offers its customers that sets it apart. From its mobile phone repairs to its business communication support, all its services come with complete peace of mind. Next Communications expertise means Appleton Signs is just one of hundreds of small and medium sized businesses to have built a long-term relationship with the company.

Proud of its decade-long association with Appleton Signs, Next Communications is delighted to be part of Appleton Signs continued success.



APPLETON SIGNS

"Next Communications go out of their way to deliver on service and the knowledge of the staff really stands out. It is never an issue to get stuff returned or a loan phone. The repair service is painless and well worth the money, other firms might be cheaper but few offer such a hassle-free service."

— Luke Appleton,  
Appleton Signs Director

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## Mobile broadband/Mobile email



### Sam says...

“At Next Communications our mobile broadband solutions really meet our customers needs.”

*Sam McCarthy, Sales Executive*

## [...but don't just take his word for it]

Part of the French rail company SNCF, Geodis Wilson employs more than 5,500 people and is one of the world's largest freight management companies delivering cargo by air and sea.

The challenge over the past few years has been to find a communications system that would meet the demands of such a fast-growing business.

A direct line of communication to Sam and the rest of the team at Next Communications mean they know the account inside out. This supportive relationship allows Next Communications to keep company staff up-to-date on the latest mobile broadband and email products on the market, actively managing tariffs and providing them with the best technical solution whilst controlling costs.

The sound mobile email and broadband business solution devised by Next Communications is a crucial part of the mobile business package Geodis Wilson needs to stay

at the top. Thanks to the Blackberrys, mobile broadband, USB modems and dongles supplied, staff are easily communicated with and kept informed, wherever they are.

The package helps sales and marketing staff make daily decisions, enabling them to log into management systems which provide market and pricing information and other freight forwarding websites worldwide.

Like every business, Geodis Wilson needs to get the right information to their staff at the right time to ensure key decisions are correctly made and its skilled staff can work effectively. The developing use of mobile broadband is an important part of any information sharing process and Geodis Wilson is no exception.

Next Communications has worked with Geodis Wilson to meet the company's rapidly expanding communications needs, enabling it to concentrate on getting its freight to its customers on time.



“Next Communications keeps all the hassle of running a mobile communications system away from the team at Geodis Wilson so we can get on with our jobs. Next Communications really do manage to keep things as simple as possible for us!”

– Martin Carr,  
Geodis Wilson Finance Director

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## Installation services

### David says...

“At Next Communications our hands-free car kits and installation allows you to communicate on the road in a safe and legal way – we are well known for our high quality personalised installations.”

*David Frederick, Engineering Manager*



## [...but don't just take his word for it]

Refix is an independent property maintenance company established in 1988. Providing a comprehensive building maintenance service to the retail, industrial and commercial sectors in central southern England, Refix engineers need to be able to keep in touch with customers and staff back at headquarters whilst they are out of the office.

Next Communications have designed a communications system for Refix that enables its engineers to use their Nokia phones at any safe and legal opportunity.

By supplying and installing blue tooth Jabra headsets and vehicle accessories, carefully designed to integrate with the vans, Next Communications makes sure engineers can receive calls and charge phones from the comfort of their parked vehicles.

David and his colleagues are proud of Next Communications' excellent installation service and their ability to work

# Refix

with any vehicle make or model. Keeping any workforce on the road can be expensive but the hassle-free service Next Communications provides always comes with cost-effective and value for money options.

Refix has been a customer since the 1990s and the 23 up-to-the-minute handsets provided by Next Communications help ensure its qualified and multi-skilled taskforce can continue to undertake all aspects of their emergency, planned and reactive maintenance on-site with an excellent communication service at their fingertips.

“David manages the installation department at Next Communications seamlessly with all the other services. He booked in our installation to a time that suited us, ensuring that our hands free devices were fitted with minimum disruption to the work day.

“We were particularly impressed with how the product fits within our vehicles, with little or no impact to the structure of the vehicle in question.”

– Chris Mansfield,  
Refix Managing Director

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## Vehicle tracking



### Chris says...

“At Next Communications our vehicle tracking enables you to access a real time tracking solution, which allows you to track people, employees, and lone field workers whilst on the road.”

*Chris Get, Engineer*

## [...but don't just take his word for it]

Building Civil is based in Easton near Winchester and has been operating since 2002. This successful local company offers repair maintenance and refurbishment, remediation and ground improvement, design and build, civil engineering and land asset improvement and development.

With such wide ranging services, that also include designing and building modular units, stairwells and multi-storey apartments, excellent communications is a priority.

All the foremen and sales team use mobile phones provided by Next Communications and have vehicle tracking installed. The company have been with Next Communications since it started up and are delighted with the level of service and support they receive.

The Track8 Swift GPS vehicle tracking system installed by Next Communications enables Building Civil to keep track of all its vans for insurance and tax purposes and to monitor workflow of staff.

Designed to help reduce costs, Trak8 offers real-time visibility of the vehicles via a web-based system accessible from any PC. In short, the fleet managers know where their drivers are 24/7 enabling them to monitor overtime, analyse driver habits or examine delivery times, potentially saving the business both time and money – all for as little as 47p a day per vehicle.

Keen to continue its association with Next Communications, Building Civil is confident that it will help keep the company at the forefront of its business with a communications network that is the best it can possibly be.



**Building Civil (Solutions) Ltd**

“We are a really busy firm and we need reliable, sound suppliers on board. Next Communications gives us a mobile business system that absolutely fits all our requirements.”

– Maureen Boyd,  
Building Civil Fleet Manager

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## Our service levels are what set us apart

Our customers tell us that we're their first port of call because of our personal and prompt service. For instance, you'll always get one of our experts who understand your requirements at the other end of the phone, not an automated system.

From installation and set-up to repairs and servicing, you'll find that we have got all the answers and more. As an approved Nokia Service Centre, Next Communications is authorised to repair the entire Nokia product range, in or out of warranty.

All this means that you can concentrate on your business and leave the job of running your mobile communications to us.

### Tariff Management

Our expertise enables us to manage your entire business telecoms, leaving you to take care of your business.

### Installation and Setup

From hands free phone kits to business mobile setups, our experts cover everything, with comprehensive solutions to all your business requirements.

### Nokia Service Centre

Handset or car kit, in or out of warranty, we resolve 90% of problems within a single working day.

### Support

From our mobile phone repairs to our business communication support, all our services come with the complete peace of mind that you're dealing with the experts in mobile communications.





**Visit us in our shop at**  
449 Millbrook Road West  
Millbrook, Southampton  
SO15 0HX

Call us on Freephone  
**0500 777 776**

Go to our website at  
**[www.nextcomms.co.uk](http://www.nextcomms.co.uk)**

